

### The challenge

When it comes to finding an estates consultant or contractor, university procurement teams can choose from a vast array of frameworks. Some are sector-specific, but for more specialist requirements, one option may be to look more widely, such as at NHS frameworks or housing consortia. Keeping up-to-date with everything that is available can be incredibly time-consuming for procurement teams.

The increasing complexity of higher education projects can also mean that they need to find different approaches and new contractors that they are not familiar with.

### What happened?

The SUPC Estates Group, which is open to all members, met four times during the year. Attendees heard from a range of framework providers, including Pagabo, the Procurement consortium, LHC and suppliers who work in the estates marketplace. This gave members a chance to learn about relevant frameworks and developments in the market.

They also shared their own challenges and experiences with estates-related procurement activity. They learnt from each other and identified suitable options for their institution.

### The outcome

Members of the group benefitted in a number of



ways, including:

- More quickly and easily identified suitable framework options to solve their institution's requirements.
- Developed increased knowledge of suitable consultants and contractors, many of whom

- can contribute to estates improvements that benefit students.
- Kept their own industry knowledge up-to-date, for example learning about changes to NEC. This has helped in conversations with internal estates colleagues.

**Sign-posting  
from SUPC is  
hugely beneficial  
because there  
are so many  
potential  
frameworks that  
I cannot hold  
information on  
all the options.**

*HELEN BAKER, PROCUREMENT DIRECTOR,  
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CHAIR OF THE SUPC ESTATES GROUP*

**SUPC Estates Group acts as signpost  
and support in a busy market**

#### For More Information

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