

SUPC

Southern Universities
Purchasing Consortium

PAGABO

Simply better procurement

A guide to Pagabo and our frameworks

Southern Universities Purchasing Consortium



Who are Pagabo



PAGABO
Simply better procurement

We are Pagabo. We make procurement quicker, simpler and more effective.

Open to both the public and private sector, our framework agreements help to connect you to the right supplier for a full range of works, services and goods. They're free to access, easy to use and fully compliant – with a framework suitable for every estates & facilities management purchasing project.

Plus, you'll also receive additional benefits by procuring through Pagabo, including full procurement and administration support, help to deliver more effective social value and 10% of the final Pagabo framework fee generated. For more information, see page 4.







Find out how we can help you and your organisation today.



Our Frameworks



Whatever the job, we have a framework that's right for you and the suppliers to deliver what you require.

Framework	Value	Suppliers	Term
 Major Works	£5m+	25+	April 2026
 Medium Works	£250k - £10m	40+	December 2022
 Professional Services	£Unrestricted	70+	April 2024
 Refit & Refurbishment	£250k+	25+	February 2023
 Developer Led	£Unrestricted	30+	April 2026
 Dynamic Purchasing System for Small Works	Up to £1m	100+	March 2023

Other frameworks are available to SUPC members.
Please contact us using the details below for more information.

Why Pagabo?



We're a different kind of framework provider. With over 100 years' combined experience in procurement, we understand your challenges and work to deliver the most value possible for your projects.

Some of the key benefits we offer:



Simplicity

We take the complication out of procurement, so all our Frameworks are free to access and easy to use.



Support

We provide support and advice throughout your project, from feasibility to handover through to completion.



Transparency

We don't hide costs. Our fees are fully transparent and charged as an agreed percentage of the construction costs.



Stability

We monitor the financial stability of our contractors to ensure they continue to be a safe pair of hands for your project.



Flexibility

Whether it's a Direct Award or Further Competition, our Frameworks support a range of procurement processes.



Value for Money

Each of our contractors has met rigorous selection criteria around quality of work and competitive pricing.



Credibility

Within our team we have a full range of professional qualifications including MCIPS, MRICS and NEC accreditations, so you know your project is in safe hands.



Key Performance Indicators

Our KPIs track everything from client satisfaction and supply chain spend, to social value and sustainability. Clients can add bespoke KPIs to their projects too.

What is available to SUPC members?



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As a member of SUPC, you'll receive additional benefits by procuring through Pagabo. Upon completion of your project, you'll receive 10% of the final Pagabo framework fee generated. For example, if your project is valued at £10m with a rebate of 3% you could receive £30,000 back at completion.

Your key contact

We have a dedicated regional relationship manager in place for London & the South East of England. To discuss your next project or any of the above information in more detail, contact him today.



Ben Jones

Regional Relationship Manager
London & South East of England
NEC4 ECC Accredited Project Manager

Email: ben.jones@pagabo.co.uk

Phone: 07923 210822



Your success is our success



We've been involved in some truly brilliant projects over the years.

From education to healthcare, housing and everything in between, our suppliers have the capability to deliver on whatever your requirements are.

Here's some we picked out.

The University of Wolverhampton: School of Architecture and Built Environment

Project Value: **£28m**

Framework: **Major Works Framework**

Contractor: **ISG**

Procurement Process: **Further Competition**

Total Economic Impact: **£25,102,261**

Social Value Jobs: **121**



Your success is our success



Anglia Ruskin University (ARU): Docklands Refurbishment Scheme

Project Value: **£2.2m**

Framework: **Refit & Refurbishment**

Contractor: **Overbury**

Procurement Process: **Further Competition**

Total Economic Impact: **£5,525,767**

Social Value Jobs: **91**

Other projects procured through Pagabo and delivered by Overbury for ARU include:

- **Chelmsford Campus** – Agile Working Scheme
- **Student Experience Scheme**
- **Business and Law School Refurbishment**

Combined Total Economic Impact: **£24,514,621**

Combined Social Value Jobs: **321**




All of these projects were procured using rates exclusive to SUPC members

How we can help you




We have a team of MCIPS, MRICS and NEC accredited procurement professionals who are capable of guiding you through your project from start to finish. With over 100 years' experience, our team can help yours to make the right choices and find the very best procurement route, whatever the requirements are for your project.



"Delivery through the Pagabo Framework enabled early contractor engagement and stakeholder involvement allowing the successful journey and seamless handover of this project."

Wayne Flannery, Regional Director at ISG



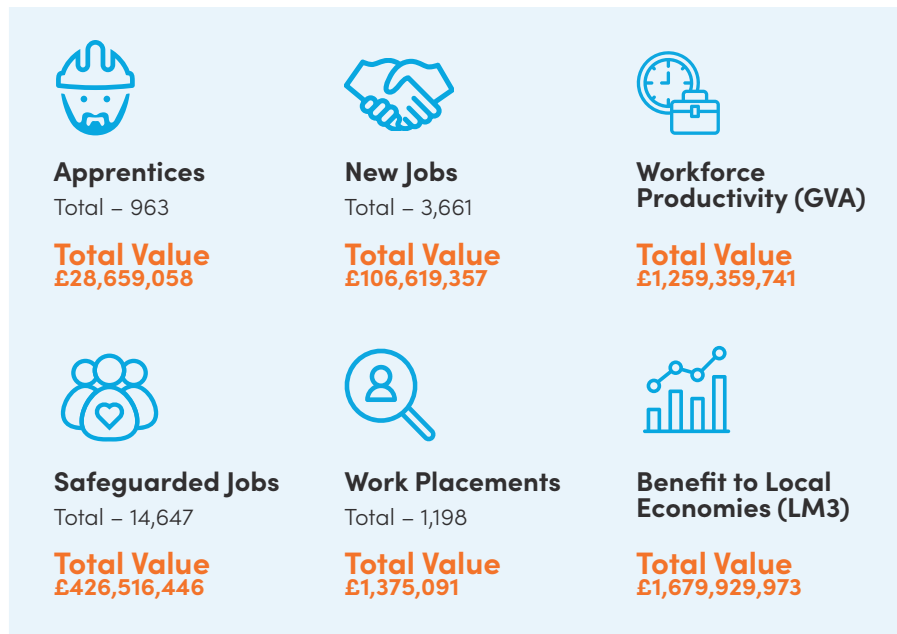
"Milton Keynes Council have used the Pagabo Major and Medium Works frameworks to procure contractors for 3 recent schemes, including Glebe Farm School. As Project Leaders, we have found the team to be helpful, informative and quick to respond with the frameworks themselves being easy to access. The Council will certainly consider using their frameworks in the future."

**Maria Demmon,
Project Leader at Milton Keynes Council**

Delivering real social value



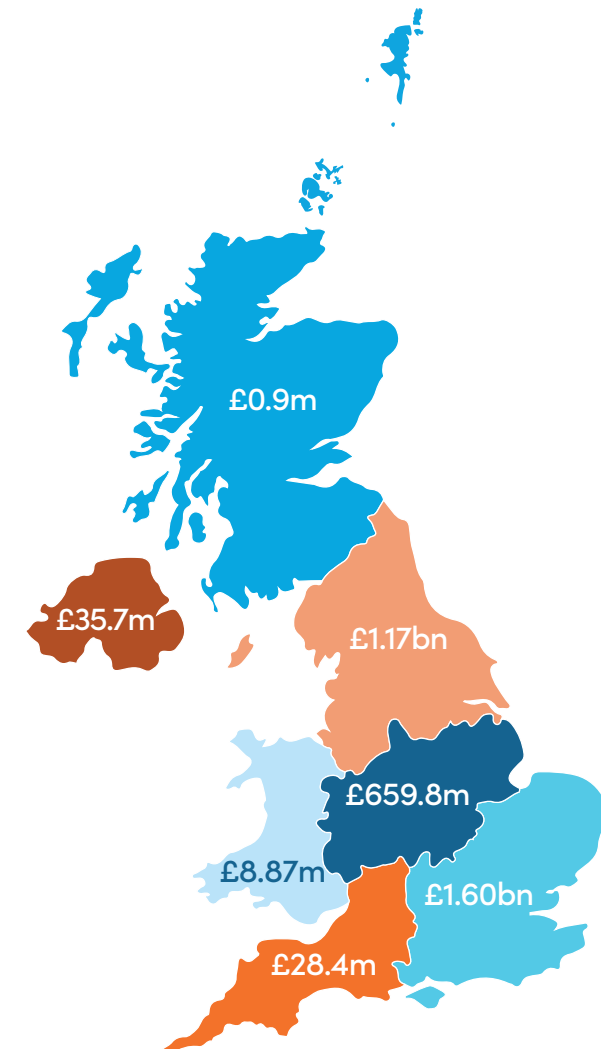
Driving real, meaningful social value is at the heart of what we do at Pagabo. We've enabled over £3bn since 2017 and through our unique partnership with Social Profit Calculator, we can help you calculate and evidence the impact of your project.



Key

- Scotland
- The North
- The Midlands
- South West
- Wales
- South East
- Northern Ireland

Total social & economic impact
£3.50billion



This information includes all projects up to 31/03/2021

Thank you

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