

UKUPC



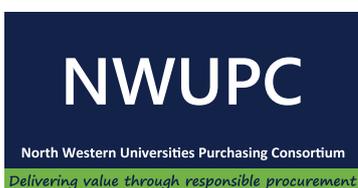
2020 - 2021
IMPACT STATEMENT

Effective Collaborative Procurement
for the HE Sector



WHAT IS UKUPC?

UKUPC is a partnership between eight UK purchasing consortia who created a formal entity to support collaborative procurement within Higher and Further Education. All eight consortia are not-for-profit entities and work together to share knowledge and best practice to support each other and our wider procurement community. This impact statement shows how UKUPC collaboration has delivered tangible value to members in the last year. Learn more and access a range of resources at www.ukupc.ac.uk.





VALUE DELIVERED TO MEMBERS

We are stronger together. Through collaborative working, UKUPC partners reduce duplication across the UK, build resilience and deliver measurable value to members. This year total spend through agreements was **£1.3bn**.

Based on data gathered towards the end of 2022, for the 2021/2022 academic year, the benefits delivered during that academic year included:

- ▶ **Cashable savings £76m**
- ▶ **Non-cashable savings £104m**
- ▶ **112 Higher Education-led agreements available to members (with more beyond this from wider collaboration facilitated via UKUPC)**
- ▶ **30 new and re-tendered agreements**
- ▶ **180 SMEs awarded to frameworks – SMEs make up just over 60% of our awarded suppliers across all frameworks.**



£1.3BN TOTAL SPEND
THROUGH AGREEMENTS



£76M* CASHABLE
SAVINGS



£104M* NON-CASHABLE
SAVINGS

*Savings are calculated using the HEPA Benefits Methodology

OTHER MEMBER BENEFITS

Outside of agreements, members tell us that a big benefit of consortium membership is meeting colleagues and sector experts and sharing ideas. Over the last year, our members benefited from:

- ▶ **Access to a wide range of local and national commodity, category and special interest groups – these provide specialist insight, are a forum for best practice sharing, and support members to broaden their networks.**
- ▶ **Free online events covering hot topics from new legislation to cyber security to equality, diversity and inclusion.**
- ▶ **Free regional conferences and national launch events to help you get the most of your membership and our frameworks.**
- ▶ **The ability to help shape agreements by participating in national Tender Working Parties.**
- ▶ **Access to free and low-cost training through face-to-face courses and e-learning modules.**

Working together, we deliver more for our members.



SUPPORT TO HELP YOU THRIVE IN THE NEW NORMAL

UKUPC partners work collaboratively to ensure you're ready for the challenges of today and tomorrow. Our 'new normal' comes with many hurdles: the difficulties associated with Brexit and Covid-19 continue; legislative and policy updates are calling for significant changes to how we procure in the public sector; and other global crises such as the war in Ukraine, Suez Canal blockage and the unprecedented energy market have had significant impact on prices and the supply chain. UKUPC partners have worked closely with members to understand how these challenges will impact them and to explore proactive approaches to ensure resilience.

Some examples of our work to support members over the last year include:

- ▶ **UK-wide consultation with members to submit a sector response to the proposal in the Green Paper.**
- ▶ **Regular updates on supply chains impacted by Brexit, Covid and the Suez Canal blockage.**
- ▶ **Accelerated the launch of new frameworks such as the Virtual Learning Environment (VLE) Systems and Associated Services, and Software Licence Resellers Agreement to provide much-needed products and services to members.**
- ▶ **Delivered sessions on evolving best practice in hybrid and new ways of working.**

MARKET INSIGHT DOCUMENT TO HELP YOU MAKE THE BEST DECISIONS

2020/21 didn't let up when it came to global and national challenges that would impact procurement activity. Our new Market Insight Document outlines supply chain considerations related to labour, logistics, regulations and commerciality; this is provided at category- and supplier-level and gives:

- ▶ **A high-level guide to market activity, risks and opportunities in the wake of significant disruption following Brexit, Covid and a variety of other international natural, political, economic and social events.**
- ▶ **Information gleaned from a number of sources including directly from suppliers and appropriate news sources.**

For the latest version of the document, please contact your local consortium.



A SUSTAINABLE FUTURE

- ▶ With the UKUPC Responsible Procurement Network now firmly established, UKUPC partners have provided a range of guidance documents to help both members and suppliers improve the financial and environment sustainability of their activity. Over the last year, UKUPC members had access to: Scope 3 Reports to help them identify supply chain emissions
- ▶ Tender and call-off questions aligned to the United Nation's Sustainable Development Goals
- ▶ Responsible procurement terms glossary
- ▶ Anti-modern slavery guidance for suppliers
- ▶ Electronics Watch's terms and conditions applied to a range of national frameworks.

Visit our [Responsible Procurement page](#) for a robust list of resources covering everything from modern slavery to circular economies to social value.

MORE ABOUT UKUPC

The UKUPC's vision is:

'To leverage the benefits of collaborative procurement: working across the UK HE consortia community to enhance procurement within HE and across our other members; helping deliver savings and efficiencies; maximising member benefits; embedding responsible/ethical procurement and social value using a sustainable supply chain management approach.'

We have nine strategic aims that we are working to achieve by 2024:

- ▶ **Be recognised as the leader in HE collaborative procurement.**
- ▶ **Maximise opportunities for consortium members to deliver efficiencies and add value by accessing our collaborative contracts and services.**
- ▶ **Work with Higher Education Institutions (HEIs) collectively and individually to enhance collaborative procurement.**
- ▶ **Enable initiatives relating to procurement, including technology strategies, procurement capability development and the Higher Education Procurement Association (HEPA).**
- ▶ **Embed responsible procurement across our services and support our members to embed it within their institutions, supporting the sector taking a major role in addressing climate change impacts related to our members' collaborative supply chains.**
- ▶ **Work to deliver the social value agenda.**
- ▶ **Promote our activities and successes through channels such as an annual review, consortium benefit reports, case studies and membership engagement.**
- ▶ **Deliver benefits well in excess of £100m per annum across the UK every year.**
- ▶ **Deliver or facilitate the provision of framework agreements that can offer collaborative solutions for over 40% of the sector's recurrent spend.**

The strategy is delivered through effective collaboration and consistency provided by the core UKUPC working groups:

JOINT CONTRACTING GROUP

Provides a strategic overview of the national Joint Contracting Programme delivery, working collaboratively to ensure that we have the right framework agreements in place at the right time.

COMMUNICATIONS GROUP

Promotes the benefits of collaborative procurement; ensures a range of events are available to consortia members both regionally and nationally; and ensures members have the best practice guides they need to make the most out of the collaborative procurement activity.

CONSORTIA INFORMATION SYSTEMS STRATEGY GROUP

Improves the information systems used by the consortia and our member institutions.

RESPONSIBLE PROCUREMENT NETWORK

Provides a consistent approach to responsible procurement across the consortia.

For more information on anything you've read in this report, please contact your local consortium or visit www.ukupc.ac.uk.