

UKUPC Conference brochure 2023



UKUPC
Conference 2023

Procurement leadership for a changing world

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CoSECTOR

**UNIVERSITY
OF LONDON**



Welcome to the UKUPC Conference 2023!

London Universities Purchasing Consortium (LUPC) and Southern Universities Purchasing Consortium (SUPC) are delighted to welcome you to the University of Exeter for the UKUPC Conference 2023.

The UKUPC Conference is the leading national procurement event in the higher education calendar. Firmly established as the **must attend event** for Heads of Procurement, Category Managers and Buyers, the UKUPC Conference provides attendees a unique opportunity to gain specialist insight into topical procurement issues, share best practice and network with delegates and exhibitors.

Don't forget, all event information, updates and communication will be live from our Whova app.



[Download the conference app](#)

Whova

[CLICK HERE](#)

The information in this brochure is to support the main material on the Conference App. Please note that the app will have the most accurate reflection of the events at the conference.

1. **Sustainability**
2. **Sanctuary floor plan and exhibitors list**
3. **Great Hall floor plan and exhibitors list**
4. **Terrace floor plan and exhibitors list**
5. **Thank you to our Conference sponsors**
6. **CoSector**
7. **Lyreco**
- 8-11. **Tuesday and Wednesday agenda**
12. **Procurement Awards**
13. **SUPC's Procurement Maturity Assessment.**
- 14-15 **Thursday agenda**

UKUPC places sustainable practices at the heart of its values. For this reason, the conference programme guide is paperless to reduce waste. Other sustainable practices being followed as part of the conference include:

- Virtual event app
- Reusable lanyards
- Responsibly sourced catering
- Shuttle bus service to encourage shared journeys
- An aluminium UKUPC Conference water bottle for each delegate that can be refilled at hydration stations throughout the conference
- 50:50 split on meat and vegan/vegetarian food choices throughout the day
- Measurement of our conference's environmental impact

We have a strict no single use plastic policy for all conference equipment and merchandise. We ask attendees to also avoid single use plastic where possible.

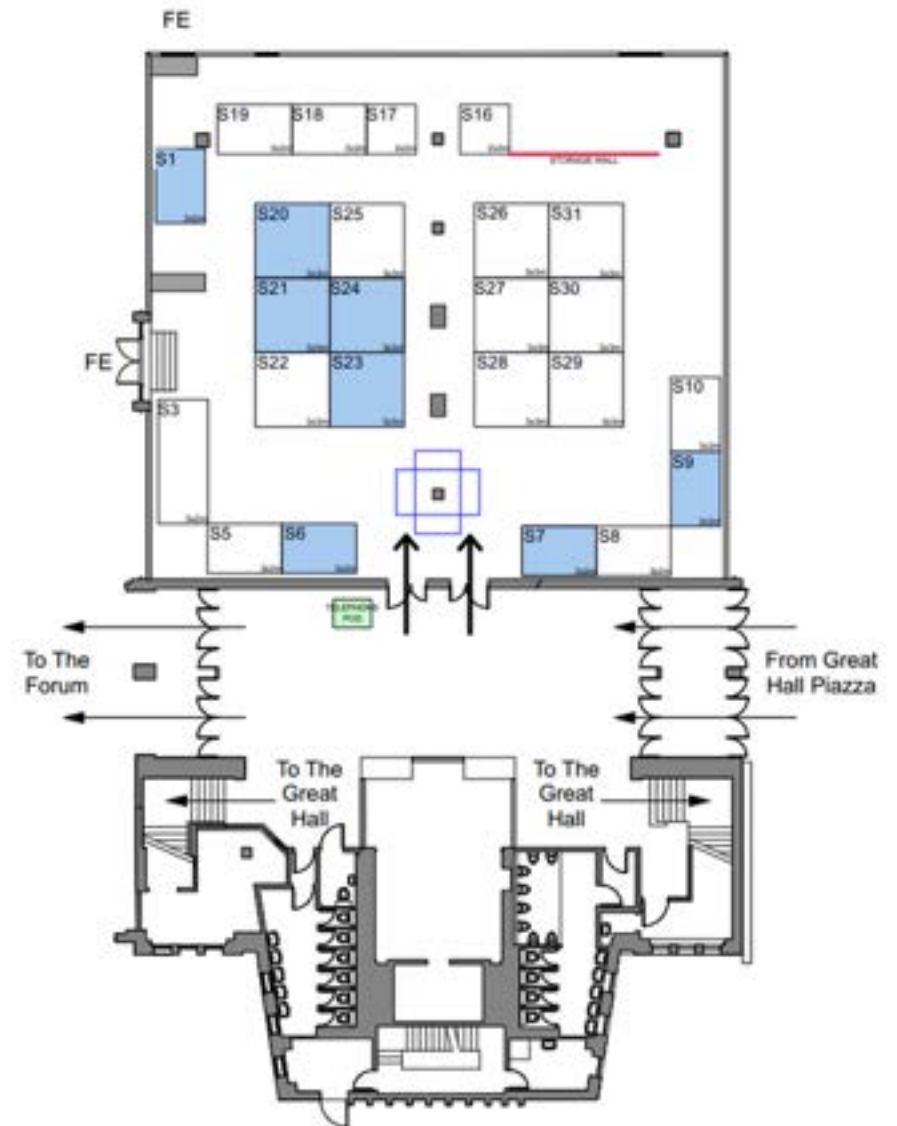


S1	TUCO	Estates & FM (Catering)
S3	EFG UK European Furniture Group	Estates & FM (Furniture)
S5	BIOS IT	ICT (SSSNA)
S7	Gresham Office Furniture Ltd	Estates & FM (Furniture)
S8	Amazon Business	ICT (e-marketplace)
S9	Aramark	Estates & FM (Catering)
S10	antibodies.com	STEMed & Lab (Life Science Equipment)
S16	MyCarbon	Estates & FM (Carbon Offsetting)
S17	Mercell / EU Supply	ICT (e-procurement)
S18	TEC	Estates & FM (Energy)
S19	SIS Global Seating Ltd	Estates & FM (Furniture)
S20	Citron Hygiene	Estates & FM (Washroom Services)
S21	CIPS	CIPS Study
S22	UniKitOut Gailarde	Estates & FM (Residential Textiles)
S23	Showcase PSR LTD	Estates & FM (Furniture)
S24	Landscape IT & Managed Print Services	ICT (Printers)
S25	Audience Systems Ltd	Estates & FM (Furniture)
S26	Posturite	Estates & FM (Furniture)
S27	FreshGround	Estates & FM (Water Dispensers)
S28	Stone Group	ICT (NDNA)
S29	Webrecruit	Professional Services (NERARS)
S30	XMA Ltd	ICT (AV)
S31	Starlab UK Ltd	STEMed & Lab (IRLA)

Download the conference app for the most up-to-date information about exhibitors.



Sanctuary floor plan and exhibitors list



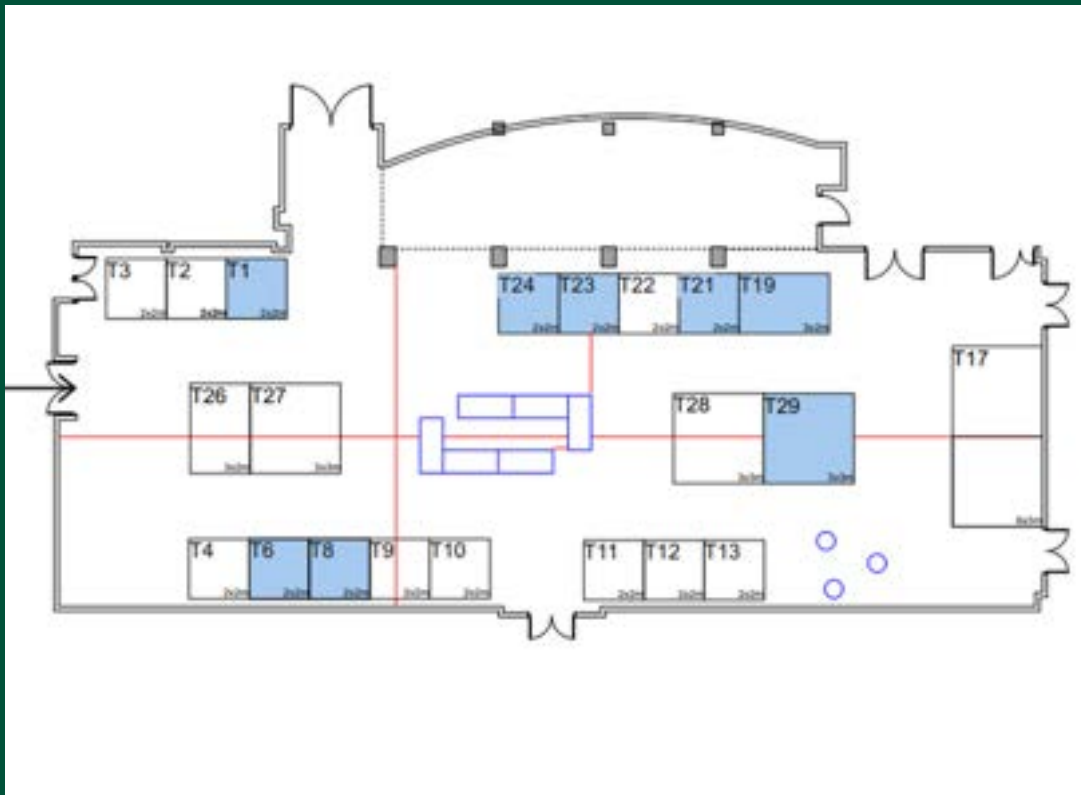
Great Hall floor plan and exhibitors list



Download the conference app for the most up-to-date information about exhibitors.



G1	Stearn Electric Co Ltd	Estates & FM (White Goods)
G2	4Science S.p.A.	ICT
G3	LA International Computer Consultants Limited	Professional Services (Recruitment)
G4	Fujitsu Platform Business	ICT - SSSNA
G5	Interface	Estates & FM (Flooring)
G6	Strive AV Ltd	ICT (AV)
G7	Browne Jacobson LLP	Professional Services (Legal)
G8	BTU Installation & Maintenance Ltd	Estates & FM
G9	HP Inc UK Ltd	ICT (NDNA)
G10	Academia	ICT (SLRA)
G11	Camlab Ltd	STEMed & Lab (IRLA)
G12	GVAV Ltd	ICT (AV)
G13	Baxterstorey	Estates & FM (Catering)
G14	S C Johnson Professional	Estates & FM (Janitorial Supplies)
G15	Banner	Estates & FM/Professional Services (Janitorial Supplies/Office Supplies)
G16	The Senator Group	Estates & FM (Furniture)
G17	FMS Interiors	Estates & FM (Furniture)
G18	Bevan Brittan LLP	Professional Services (Legal)
G20	GPE Scientific	STEMed & Lab (Lab equipment)
G21	Springfield Papers Ltd	Estates & FM (Office Supplies)
G22	AUK Hygiene	Estates & FM (Cleaning Equipment)
G23	Your Workspace	Estates & FM (Furniture)
G24	StudyLink Tours	Professional Services (Travel)
G25	BOF Group Limited	Estates & FM (Furniture)
G26	Apogee	ICT (Printers)
G27	Key Travel	Professional Services (Travel)
G28	Sync - GBM Digital Technologies Ltd	ICT (Apple)
G30	Lyreco	Estates & FM (Office Supplies)
G31	CDW UK	ICT (NDNA)
G32	Southerns Broadstock	Estates & FM (Furniture)
G33	CoSector – University of London	ICT (VLE)
G34	Gather & Gather	Estates & FM (Catering)
G35	Project ff&e	Estates & FM (Furniture)
G36	The Purple Company (UK) Ltd	Professional Services (Promotional Merchandise)
G37	VWV	Professional Services (Legal)



Terrace floor plan and exhibitors list

T1	Avantor	STEMed & Lab (Equipment)
T2	Roche Audio Visual	ICT (AV)
T3	Mills & Reeve LLP	Professional Services (Legal)
T4	European Electronique Ltd	ICT (Network Equipment)
T6	Konica Minolta	ICT (Printers)
T8	Prenax	Library
T9	Green Eco Technologies Ltd	Estates & FM (Waste Management)
T10	Zeiss	STEMed & Lab (Microscopy)
T11	Scientific Laboratory Supplies	STEMed & Lab (Equipment)
T12	MP Biomedicals	STEMed & Lab (Equipment)
T13	ACE Advice Limited	Estates & FM (Catering Consultancy)
T17	Diversity Travel	Professional Services (Travel)
T19	Selective Travel Management	Professional Services (Travel)
T21	Allsigns International Ltd	Estates & FM (Signage)
T22	Electronics Watch	UKUPC Partner
T23	Clarity Business Travel	Professional Services (Travel)
T24	SciQuip LTD	STEMed & Lab (Equipment)
T25	Bevan Brittan LLP	Professional Services (Legal)
T26	Culligan	Estates & FM (Water Dispensers)
T27	RS	STEMed & Lab (Electronic Components)
T28	Albion Computers	ICT (Apple)
T29	Lenovo	ICT (NDNA)

Download the conference app for the most up-to-date information about exhibitors.



With thanks to our sponsors...



CoSECTOR

**UNIVERSITY
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University of London is a uniquely placed organisation, dedicated to enhancing education and enriching the learning experience through collaboration with our customers.

We are the thought leaders and go-to experts in
Digital Learning Digital Research Digital
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Our aim is to enrich education and learning with our sustainable and innovative digital services. Our team of people have years of experience in education technology (edtech) and we are committed to constantly improving the products, knowledge and expertise we can offer our customers. This is why we are the trusted digital partner of choice by over 100 UK institutions and one million HE and FE users.



UKUPC
CONFERENCE 2023



YOUR SUSTAINABLE PROCUREMENT PARTNER



GENERAL
OFFICE
STATIONERY



WHITE
GOODS



HYGIENE
AND
CLEANING



PROMOTIONAL
PRODUCTS

Whether your workplace is an office, a home, a warehouse or a building site, we have everything you need for a great working day.

We aren't just another a supplier; we take the time to understand what your business values are and how we can support your business and your local community.

To learn more, speak to our National Account Manager Ian Wilkins: - 07971 70549

PROUD RECEIVERS OF THE ECOVADIS GOLD MEDAL

We are very proud to have been awarded Ecovadis Gold status, placing Lyreco in the top 2% of all ranked companies globally.



With more than 90 years' experience and operating in 25 countries, we are proud to be an award-winning, socially and environmentally responsible company who provide the highest standard of products, customer service and account management in our industry.

We don't just care about our own environmental impact; we work closely with you to provide everything you need for work whilst supporting your own sustainability goals.



why.lyreco.com/



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www.linkedin.com/company/lyreco-uk-and-ireland/



twitter.com/lyrecouk ie?lang=en



www.youtube.com/watch?v=yEGXEUVH5D0



Join us on our
stand **G30**



UKUPC
CONFERENCE 2023

Your Sustainable Procurement Partner

NESPRESSO
PROFESSIONAL

Win a Nespresso
Commercial
Coffee Machine

Includes over 300
mixed capsules



UKUPC Fest 2023

18:30-22:30 - Forum Piazza

Richard James - Musician and Songwriter



We are kicking off the conference in style with the debut UKUPC Fest! We'll be joined by musician Richard James for live music from 18:30. Grab a bite to eat from our food stalls and break the ice with welcome drinks and music.

Tuesday 5 September

Welcome tea & coffee and exhibition

08.30-09.10 - Devonshire House

Conference Welcome

09.15-09.25 - Peter Chalk Centre - Newman Blue Theatre

Plenary 1: The Psychology of Leadership and Management Sustainability 

09.25-10.15 - Peter Chalk Centre - Newman Blue Theatre

Alex Firmin - Leadership Coach



Refreshments and Exhibition

10:20-11:10 - Devonshire House

Wednesday 6 September

Breakout Session 1 - 11:15-12:00

Using Continuing Professional Development (CPD) to develop your team

Peter Chalk Centre – Newman Collaborative LT



Tina Yu - Head of Procurement
National Museums Liverpool

The Future Direction of the HE Sector

Peter Chalk Centre – Newman Red LT



Javneet Ghuman - Associate Director
of Policy and Advocacy,
University of the Arts London

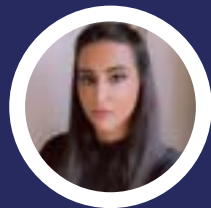
Delivering Social Value Peter Chalk Centre - Newman Blue Theatre



James Trotter
Director of
Procurement
Leicester
University



Mark Chester
Head of Commercial
Finance
Loughborough
University



Rajbinder Athwal
Procurement
Officer,
De Montford
University

Professional Services Category Session: Getting Value Out of Your Travel Programm

Peter Chalk Centre 1.1 & 1.2



Jamie De Freitas - SVP Sales
Diversity Travel

Achieving a Circular Approach to IT Procurement

Peter Chalk Centre 2.5 & 2.6



Sheryl Moore,
Director of Sustainability,
Stone Group Ltd

Exhibitor Session: Responsible Procurement from a member/consortia perspective

Peter Chalk Centre - Newman Green



Margaret Shapiro,
Responsible Procurement Lead, LUPC



Sarah Dye, Operational Procurement
Manager, NWUPC and Chair of the UKUPC
Responsible Procurement Network.

Breakout Session 2 - 12:05-12:50

Successfully Integrating University and Procurement Strategies

Peter Chalk Centre – Newman Collaborative LT



Gemma Payne
Head of Procurement,
SUPC



James West
Category Manager -
Professional Services,
De Montfort University



Rob Bloomer
Associate Director
Procurement
UAE

The Challenge of Change

Peter Chalk Centre 2.5 & 2.6

Alex Firmin, Leadership Coach



Embedding EDI in Procurement - Are you sure that you are reaching ALL suppliers who could be providing a fantastic service for your University? Peter Chalk Centre 2.1 & 2.2



Ellie Highwood, Consultant in Diversity and Inclusion, HR, and Leadership

Estates & FM Category Session: Managing inflationary pressures within the supply chain

Peter Chalk Centre 1.1 & 1.2



Simon Denham,
Denham Procurement and Sourcing Solutions

Transforming Public Procurement: The latest on the new procurement regulations

Peter Chalk Centre - Newman Blue Theatre



Sam Russell, Senior Policy Lead - Commercial Policy Team, Cabinet Office

Carbon Offsetting and Credibility

Peter Chalk Centre - Newman Green LT



Justin McLoughlin, Senior Category Manager LUPC



Toby Green, Director and Co-Founder, MyCarbon.

Plenary 2: Harnessing the Power of Procurement across your University

14:20 - 15:10 - Peter Chalk Centre - Newman Blue Theatre



Bahar Shahin
Director of Procurement
Queen Mary University of London



Ian Galloway
Commercial Director UCL



Leigh Kopec
Head of SUPC



Rhonda McKay,
Head of Procurement
Abertay University Dundee
and Angus College

Protecting both people and planet within public procurement supply chains

Peter Chalk Centre - Newman Blue Theatre



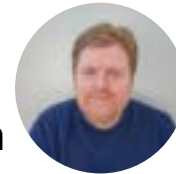
Michael Rogerson,
Lecturer, University of Surrey

ICT Category Session: Creating Successful Partnerships

Peter Chalk Centre 2.5 & 2.6



James Davies,
Technical Solutions Specialist, Academia



Mark Lewis,
Category Manager ICT, SUPC

How to Influence Internal Stakeholders

Peter Chalk Centre - Newman Collaborative



Joel Arber,
Managing Director SUMS Group

Exhibitor Session: Engaging with UKUPC consortia and members

Peter Chalk Centre - Newman Green LT



Antonio Ramirez,
Senior Category Manager, LUPC



Gemma Payne
Head of Procurement, SUPC

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Wednesday 6 September

Refreshments and Exhibition

15:15-15:55 Devonshire House

Breakout Session 3 - 16:00-16:45

Energy Saving Initiative

Peter Chalk Centre 1.1 & 1.2



Steve Creighton,
Head of Member Services



John Brenton,
Head of Carbon Reduction



Jasbinder Sandhu,
Deputy Director LUPC

Improving Performance Through Action and Reflection

Peter Chalk Centre - Newman Red LT

Alex Firmin, Leadership Coach



UKUPC Procurement Awards

6 September 2023 - 18:15 - 23:00

The Conference will play host to our UKUPC Conference and Procurement Awards dinner on Wednesday 6 September. This is a great opportunity to recognise the outstanding successes of our members and suppliers. But with a slight twist. Unlike many other industry awards, the eventual winners will be decided directly by you our conference delegates.

The UKUPC Procurement Awards 2023 categories are:

1. **Outstanding Procurement Initiative by a UKUPC member**
2. **Outstanding Responsible Procurement Initiative by a UKUPC member**
3. **Outstanding Collaborative project by a framework supplier**

Three nominees have been shortlisted for each award – picked anonymously by our expert judging panel. We've chosen to keep the identities of each of the finalists anonymous from judges and conference delegates until after the voting has closed to avoid unconscious bias during the selection process.

Make sure you have downloaded the Whova app so you can have your say!

Cast your vote on the [survey tab of the app](#) by 4pm, Wednesday 6 September.

Find out more about the submissions by the finalists for each category in our UKUPC Procurement Awards 2023 shortlist [here](#).



PMA+

Get an objective view of your procurement capability and capacity with SUPC's updated Procurement Maturity Assessment.

What's new?

- **Greater focus on Responsible Procurement and sustainability**
- Engage with your senior university stakeholders to facilitate **closer working relationships and aligned priorities** across the wider organisation.
- **Improved PMA+ reporting to demonstrate your impact** and support delivery of the corporate and procurement strategy.
- **Streamlined and remote delivery processes**

IS YOUR UNIVERSITY FIT FOR THE FUTURE?

[Enquire now](#)



Welcome tea & coffee and exhibition

08:15 - 08:55 - Devonshire House

Conference Welcome

09:00 -09:05 - Peter Chalk Centre - Newman Blue Theatre

Plenary 3: Procurement's Big Three for 2023 - Resilience, Purpose and Digitisation

09:05 -09:55 - Peter Chalk Centre - Newman Blue Theatre



Peter Smith,
Industry Leader in Procurement & Supply Chain and Author

Making Social Value Real - converting procurement with purpose concepts into practical action

Peter Chalk Centre – Newman Red LT



Peter Smith,
Industry Leader in Procurement & Supply Chain and Author

Opting out of the Procurement Regulations

Peter Chalk Centre – Newman Collaborative LT



Stephanie Rickard,
Procurement Lawyer VVW



Cristian Martin,
Director of Procurement London School of Economics and Political Science

STEMed/Lab Category Session

Peter Chalk Centre 2.5 & 2.6



Antonio Ramirez,
Senior Category Manager, LUPC



Taron Smith,
Category Manager STEMed SUPC

Breakout Session 4 - 10:00-10:45

Realising Net Zero

Peter Chalk Centre – Newman Green LT



Claire Davies,
Sustainable Procurement Project Manager NTU



Charlotte Wood
Sustainability Manager NTU



Karl Letten,
Sustainability Manager De Montfort University



Larissa Morrish,
Head of Procurement Lancaster University

Negotiating Contract Terms and Conditions

Peter Chalk Centre - Newman Blue Theatre



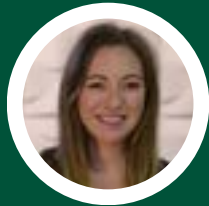
Jasbinder Sandhu,
Deputy Director LUPC



Claire Gamage,
Principal Associate, Mills and Reeve

Plenary 4: The Economy and Managing Inflation - Current and Future Economic Challenges

11:50 - 12:40 - Peter Chalk Centre - Newman Blue Theatre



Liz Martins,
UK Economist, HSBC

UKUPC Conference 2025 and conference close

12:40 - 12:50

Peter Chalk Centre - Newman Blue Theatre

Lunch and Exhibition

12.55-13.50

Devonshire House

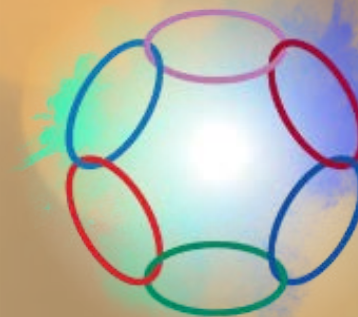
Delegates depart

13:30

Thursday 7 September

A huge thank you!

SUPC and LUPC would like to say a huge thank you to all delegates, speakers, exhibitors and sponsors for participating in this conference. It would not have been possible without you.



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